

The continued lockdowns and effects of the pandemic have meant that, for the second year running, the budget has been affected by the restrictions on physical activities, that is at the core of many u3a activities.

The reductions in all volunteer, Trustees and committee travel and meetings costs are set to continue, and, while some provision is made for physical meetings, this budget allows for the majority of meetings to be held online. No provision for summer schools or a national conference have been made.

The budget for the Group (The Trust and its subsidiary) for 2020–2021, with the actual outturn of The Trust and Third Age Trust Trading Ltd (TATTL) alongside, shows how the fall in expenses as a result of the curtailment of travel and meetings, etc., contributed to the surplus for the year.

The budget for 2021–2022 shows the budget for the Group, including TATTL, with the TATTL budget separately, with a projected deficit overall for the Group, while TATTL is budgeted to produce a small surplus.

## Summary

Total income for the year is budgeted at £2,490k, (actual 2020–2021 £3,034k).

Total expenditure is budgeted at £2,673k, (actual 2020– 2021 £2,743k).

The TATTL budget shows a surplus of £69k, which reduces the Trust's deficit of £252k, to an overall deficit of £183k.

## Income

Trust membership numbers are expected to show a reduction of 20% over 2021–2022, producing income of £1,244k.

£25k is included in the hope that some events will take place.

Trading Income is derived mainly from TAM and Beacon licenses.

TAM income is expected to fall slightly in line with the fall in membership numbers, which may affect advertising rates, and is budgeted at £1,040k.

Income from Beacon licences expected to fall in line with membership numbers and is budgeted at £160k.

Merchandise and other new services are expected to provide income of £20k.

## Expenditure

Total expenditure is budgeted at £2,673k, of which £1,151 is attributable to TATTL.

TAM distribution costs are budgeted to fall to £834k, due to fewer members taking TAM, but to produce a surplus of £57k, after staff, management and overheads recharges from The Trust.

As disclosed in the accounts to 31 March 2021, the planned upgrade of Beacon encountered difficulties and has been suspended pending a solution being found. The budget includes costs of £60k, to ensure the stability and maintenance of Beacon pending the outcome. After staff, management and overhead recharges from The Trust, Beacon is budgeted to show a surplus of £35k.

Surpluses from Beacon Licences are held to fund the upgrade, and were previously planned to enable The Trust to recover the capital investment over a five year period.

Merchandise, and new services are estimated to cost £17k, and after staff, management and overhead recharges from The Trust, are budgeted to show a loss of £7k.

There are also costs of £16k not attributable to any specific line of business, e.g. audit fees, legal costs, bank charges etc.

£148k has been allocated to projects, covering costs relating to the implementation of the Development Plan. This includes £60k on Learning – including Resource Procurement and Licencing, copyright legal opinion, and Bespoke resource production; and £53k on Comms and PR – including Filming and Photography, PR Agency costs, and Publication and Promotional tools.

This will enable The Trust to better promote awareness of the u3a movement and provide nationwide publicity on behalf of u3as.

Premises and office costs, at £364k, of which £135k are re-charged to TATTL, are budgeted to show a small decrease in costs, as The Trust no longer has leased premises or equipment.

The current office premises are rented on a rolling-monthly contract, giving us a degree of flexibility which, with the probable increase in home-working, leaves us well-placed to economise on these costs.

The Group budget shows a budgeted increase of £48k in the total Staff Salaries, Employers' Pension and National Insurance costs over last year's actual costs to £957k, of which £105k are recharged to TATTL.

	2020-2021			2021-2022	
	Budget	Actual Outturn		Budget	
	Group £k	Trust £k	TATTL £k	Group £k	TATTL £k
<b>Income</b>					
Membership Subscriptions	1,557	1,577		1,244	
Summer Schools					
Events and Study Days				25	
Annual Conference and AGM					
TAM Income	1,165		1,162	1,040	1,040
Beacon Licences	182		190	160	160
Licences : CLA, PVSL	22				
Donations etc	8	88			
Interest Received	1			1	
Other Income/Merchandise	25		17	20	20
<b>Total Income</b>	<b>2,960</b>	<b>1,665</b>	<b>1,369</b>	<b>2,490</b>	<b>1,220</b>
<b>Expenditure</b>					
Summer Schools Costs					
Events and Study Days Costs		-5		24	
National Conference / AGM / EGM	6	18		21	
TAM Costs	1,109		1,041	834	834
Merchandise Costs	16		17	17	17
Brand IQ	20		29		
Beacon	103		54	60	60
Sitebuilder	25	27		25	
Insurances, Licences, etc.	163	132		122	
Committees	39	12		40	
Projects	122	24		148	
Grants	43	4		21	
Trustees Regional Expenses	33	3		22	
Workshops, Communications, Networks	57	-2		18	
<b>Nat Off Overheads</b>					
Staff Costs	888	790	119	957	105
Premises/ Office Costs	285	330	69	364	135
Write Off Capital Investment			81		
<b>Total Expenditure</b>	<b>2,909</b>	<b>1,333</b>	<b>1,410</b>	<b>2,673</b>	<b>1,151</b>
<b>Surplus/Deficit</b>	<b>£51</b>	<b>£332</b>	<b>-£41</b>	<b>-£183</b>	<b>£69</b>